

## STATISTICS FOR OCTOBER 2008

In October 2008 AS Tallink Grupp transported 648 814 passengers which is 23% more than in October 2007. Passenger volumes and market shares increased in all of our main routes. Strong effect to the increased passenger numbers has come from the new booking system which is now working at its full functionality but as well from the successful vessels' re-routing in summer. The noticeable 35% increase on the passenger numbers and 86% increase on the passenger vehicles between Estonia-Finland are besides to the Tallink Shuttle service development supported also by the decreased competition.

AS Tallink Grupp's passenger, cargo unit and passenger car numbers for October 2008 were the following:

	<b>Oct. 2008</b>	<b>Oct. 2007</b>	<b>change</b>
<b>Passengers</b>	<b>648 814</b>	<b>526 500</b>	<b>23,2%</b>
Finland-Sweden	268 327	228 323	17,5%
Estonia-Finland	285 965	212 364	34,7%
Estonia-Sweden	54 448	50 808	7,2%
Latvia-Sweden	34 081	25 437	34,0%
Finland-Germany	5 993	9 568	-37,4%
<b>Cargo Units</b>	<b>26 810</b>	<b>32 344</b>	<b>-17,1%</b>
Finland-Sweden	9 079	9 584	-5,3%
Estonia-Finland	10 389	10 744	-3,3%
Estonia-Sweden	3 544	4 470	-20,7%
Latvia-Sweden	1 493	1 164	28,3%
Finland-Germany	2 305	6 382	-63,9%
<b>Passenger Vehicles</b>	<b>62 313</b>	<b>43 095</b>	<b>44,6%</b>
Finland-Sweden	10 529	11 409	-7,7%
Estonia-Finland	41 083	22 036	86,4%
Estonia-Sweden	3 977	3 717	7,0%
Latvia-Sweden	4 897	3 735	31,1%
Finland-Germany	1 827	2 198	-16,9%

The following operational factors influenced the development.

### FINLAND-SWEDEN

M/S Sea Wind schedule was changed so that the vessel will not stop in the Aland Islands any more. As a result the vessel is now carrying only cargo units compared to passenger, car and cargo mix before.

M/S Galaxy which is larger in capacity operates in the Turku-Stockholm route instead of M/S Silja Festival.

Due to the scheduled docking M/S Silja Symphony did not operate 5 days in October 2008.

### AS TALLINK GRUPP



#### ESTONIA-FINLAND

Since April 2008 the second Tallink Shuttle vessel Superstar operates between Tallinn and Helsinki.

New cruise ferry M/S Baltic Princess has replaced the 2006 built M/S Galaxy which moved to Turku-Stockholm operations.

From September 2008 the Superfast vessels are not doing the daily Tallinn-Helsinki roundtrip any more.

#### LATVIA-SWEDEN

M/S Silja Festival which is larger in capacity has replaced M/S Vana Tallinn.

#### FINLAND-GERMANY

The operations in the route are continued with the two vessels instead of three as Superfast IX has stopped from September 2008 for the forthcoming long-term charter preparations.

The traffic results were affected by the increased competition in cargo transportation.

Janek Stalmeister  
Financial Director  
AS Tallink Grupp  
Tel. +372 6409 800  
e-mail: [janek.stalmeister@tallink.ee](mailto:janek.stalmeister@tallink.ee)

---

#### AS TALLINK GRUPP

Tartu mnt. 13 10145  
Tallinn, Estonia

Tel. +372 6 409 800  
Fax. +372 6 409 810

[www.tallink.com](http://www.tallink.com)  
[info@tallink.com](mailto:info@tallink.com)