

### Statistics for January 2008

In January 2008 AS Tallink Grupp transported 431,458 passengers which is 12.6% more than in January 2007. The highest increase came from Tallinn-Helsinki route where the number of passengers grew by 44.5%. This positive development is mainly the result of the operations of new Shuttle vessel "Star"

AS Tallink Grupp's passenger, cargo units and passenger car numbers for January 2008 were the following:

	January 2008	January 2007	change
<b>Passengers</b>	<b>431,458</b>	<b>383,116</b>	<b>12.6%</b>
Finland-Sweden	174,760	197,457	-11.5%
Estonia-Finland	184,868	127,927	44.5%
Estonia-Sweden	45,809	41,406	10.6%
Latvia-Sweden	17,153	10,561	62.4%
Finland-Germany	8,868	5,765	53.8%
<b>Cargo units</b>	<b>27,228</b>	<b>29,071</b>	<b>-6.3%</b>
Finland-Sweden	8,785	10,933	-19.6%
Estonia-Finland	9,635	8,234	17.0%
Estonia-Sweden	3,761	3,793	-0.8%
Latvia-Sweden	973	656	48.3%
Finland-Germany	4,074	5,455	-25.3%
<b>Passenger vehicles</b>	<b>43,103</b>	<b>29,262</b>	<b>47.3%</b>
Finland-Sweden	7,761	8,784	-11.6%
Estonia-Finland	26,600	12,297	116.3%
Estonia-Sweden	3,549	3,839	-7.6%
Latvia-Sweden	3,068	2,513	22.1%
Finland-Germany	2,125	1,829	16.2%

The following operational factors influenced the development.

#### FINLAND-SWEDEN

The sale of M/S SkyWind in August 2007 resulted in smaller capacities in January 2008 compared to January 2007.

In January 2007 the vessels M/S Silja Europa and M/S Sea Wind did not operate due scheduled dry-docking and repairs for 6 and 5 days respectively.

M/S Silja Europa schedule has been changed. Instead of Turku-Kapellskär the vessel now operates on route Turku-Stockholm.

M/S Sea Wind schedule was changed so that the vessel will not stop in the Aland islands any more. As a result the vessel is now carrying only cargo units compared to passengers, cars and cargo mix before.

#### ESTONIA-FINLAND

Tallink Shuttle service with new M/S Star was operated between Tallinn and Helsinki route compared to the Autoexpress service and the operations of M/S Vana Tallinn and M/S Kapella in the same period of last year.

#### ESTONIA-SWEDEN

Cargo vessel M/S Kapella did not operate in January 2008 due to scheduled docking.

#### LATVIA-SWEDEN

The operations of two vessels and everyday departures to both destinations compared to one vessel operations in previous financial year have increased the volumes on Latvia-Sweden route.

#### FINLAND-GERMANY

The cargo transportation on route between Finland and Germany was affected by the increased competition.

Janek Stalmeister  
Financial Director  
AS Tallink Grupp  
Tel. +372 6409 800  
e-mail: [janek.stalmeister@tallink.ee](mailto:janek.stalmeister@tallink.ee)