# FINANTSINSPEKTSIOON

Company Baltic Horizon Fund / Northern Horizon Capital AS

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### Attachments:

- BalticHori-10003187791-en.pdf (http://oam.fi.ee/en/download?id=4338)

- BalticHori-10003187793-et.pdf (http://oam.fi.ee/en/download?id=4339)
- BalticHori-10003187794-et.pdf (http://oam.fi.ee/en/download?id=4340)

## Currency

Title Baltic Horizon Fund Consolidated Un-Audited Results for Q4 2019

#### Gross Asset Value (GAV)

In Q4 2019, the GAV increased from EUR 345.3 million to EUR 371.7 million compared to the end of Q3 2019. The increase is mainly related to a new acquisition during the quarter and the increase in cash as a result of the private placements. The Fund completed the acquisition of the North Star Business Centre on 11 October 2019 and thus has deployed the new capital raised in October 2019. The value of investment properties in use increased to EUR 356.6 million after the acquisition of the North Star Business Centre and yearend valuations.

#### Net Asset Value (NAV)

In Q4 2019, the Fund NAV increased from EUR 135.2 million to EUR 152.5 million compared to the end of Q3 2019. The Fund NAV was positively affected by the Fund's operational performance and a positive cash flow hedge reserve movement during the quarter. The Fund raised additional equity in the amount of EUR 16.2 million (net equity) through private placements in October. However, this was offset by a EUR 3.06 million cash distribution to unitholders (EUR 0.027 per unit).

### Net Rental Income and Net Profit

In Q4 2019, the Fund earned a net profit of EUR 3.4 million (EUR 3.5 million during Q4 2018). In Q4 2019, the Fund recorded a EUR 5.6 million net rental income (EUR 3.9 million in Q4 2018). Growth in net rental income was positively affected by new property acquisitions in 2019 (Duetto II office building, Galerija Centrs shopping centre and North Star Business Centre). Compared to Q4 2018, the Fund's net profit slightly decreased mainly due to lower fair value gain resulting from year-end valuations. During Q4 2019, the Fund recorded a fair value gain of EUR 0.4 million whereas the fair value gain in Q4 2018 was EUR 1.5 million.



#### Cash Distributions (dividends)

On 31 January 2020, the Fund declared a EUR 3.18 million quarterly cash distribution to investors, which represents a EUR 0.028 distribution per unit for the Q4 2019 results (EUR 3.06 million or EUR 0.027 per unit for Q3 2019). In total, the Fund has paid out EUR 11.31 million from the operating results of 2019. The pay-out also represents a 8.0% rolling distribution yield based on the closing unit price of the last day of Q4 2019 on Nasdaq Tallinn stock exchange.

# Quarterly key figures

Euro '000		Q4 2018	
Net rental income	5,635	3,929	43.4%
Valuations gains on investment proper	rties 375	1,534	(75.6%)
Operating profit	5,167	4,685	10.3%
Net financing costs	(1,401)	(806)	73.8%
Profit before tax	3,766	3,879	(2.9%)
Net profit for the period	3,415	3,535	(3.4%)
Weighted average number of units outstanding	112,686,139		
Earnings per unit (EUR)	0.03	0.04	(25.0%)
Euro '000	31.12.2019 31.		
Investment property in use	356,575	245,160	45.4%
Gross asset value (GAV)	371,734	260,878	42.5%
Interest bearing loans	205,827	140,507	46.5%
Total liabilities	219,216	151,073	45.1%



Net asset value (NAV)	152,518	109,805	38.9%
Number of units outstanding	113,387,525	78,496,831(1)	44.4%
Net asset value (NAV) per unit (EUR)	1.3451	1.3988	(3.8%)
Loan-to-Value ratio (LTV)	57.7%	57.3%	-
Average effective interest rate	2.6%	2.4%	-

<sup>1.</sup> The number of units excludes 255,969 units acquired by the Fund and cancelled in February 2019 as part of the unit buy-back program.

Investment properties PERFORMANCE in Q4 2019

During Q4 2019, the average actual occupancy of the portfolio was 98.0% (Q3 2019: 97.3%). When all rental guarantees are considered, the effective occupancy rate is 98.0% (Q3 2019: 97.7%). The average direct property yield during Q4 2019 was 6.6% (Q3 2019: 6.7%). The net initial yield for the whole portfolio for Q4 2019 was 6.4% (Q3 2019: 6.5%).

Overview of the Fund's investment properties as of 31.12.2019

Property name	Sector	Fair value(1) Euro '000	NLA	Direct property yield(2)	Net initial yield(3)	~
Vilnius, Lithuania						
Duetto I	Office	16,460	8,586	7.7%	7.1%	100.0%
Duetto II	Office	18,935	8,674	7.1%	7.1%	100.0%
Europa SC	Retail	40,711	16,856	6.2%	5.7%	96.7%
Domus Pro Retail Park	Retail	16,670	11,247	6.8%	6.4%	97.5%
Domus Pro Office	Office	7,740	4,831	8.7%	7.4%	100.0%



North Star	Office	20,092	10,550	6.8%	6.9%	97.9%
Meraki Land		2,367	-	-		-
Total Vilnius				6.9%		
Riga, Latvia						
Upmalas Biroji	0.5.5.1	04.100	10 450	F. 60	П. ОО	100.00
BC	Office	24,198	10,458	7.6%	7.2%	100.0%
Vainodes I	Office	20,890	8,052	6.8%	6.9%	100.0%
LNK Centre	Office	17,000	7,453	6.4%	6.5%	100.0%
Sky SC	Retail	4,850	3,254	8.2%	8.0%	99.4%
Galerija Centrs		76,409	20,022	6.2%	6.1%	96.0%
Total Riga		143,347		6.6%		
Tallinn, Estonia						
Postimaja & CC Plaza	Retail	32,250	9,145	4.2%	4.5%	92.4%
Postimaja & CC Plaza	Leisure	15,150	8,664	9.0%	7.1%	100.0%
G4S Headquarters	Office	17,550	9,179	7.7%	6.9%	100.0%
Lincona	Office	17,820	10,871	8.0%	7.1%	100.0%
Pirita SC	Retail	9,850		4.2%	5.3%	90.7%
Total Tallinn			43,367		6.0%	97.2%
Total portfolio				6.6%	6.4%	98.0%

<sup>1.</sup> Based on the latest valuation as at 31 December 2019 and recognised right-of-use assets.



- 2. Direct property yield (DPY) is calculated by dividing NOI by the acquisition value and subsequent capital expenditure of the property.
- 3. The net initial yield (NIY) is calculated by dividing NOI by the market value of the property.

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

6,197	4,284	20,776	
1,397	948	4,525	
(846)	(804)	(3,251)	
3	26	26	
375	1,534	(2,064)	
	6,197 1,397 (1,959) 5,635	6,197 4,284  1,397 948  (1,959) (1,303)  5,635 3,929  (846) (804)	1,397       948       4,525         (1,959)       (1,303)       (6,082)         5,635       3,929       19,219         (846)       (804)       (3,251)         3       26       26

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Operating



Profit before			
tax	3,766	3,879	9,217
1,298			
Income tax			
charge	(351)	(344)	(426)
1,308)			
Profit for the			
period	3,415	3,535	8,791
,990			
	come that is or may be	reclassified to profit	or loss in subsequent
periods	come that is or may be	reclassified to profit	or loss in subsequent
eriods Net gains	come that is or may be	reclassified to profit	or loss in subsequent
eriods Net gains (losses) on	come that is or may be	reclassified to profit	or loss in subsequent
eriods Net gains (losses) on cash flow			
eriods Net gains (losses) on cash flow hedges	come that is or may be	reclassified to profit (588)	or loss in subsequent
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eriods  Net gains (losses) on cash flow hedges 1,013)  Recognition of			
eriods Net gains (losses) on			
eriods  Net gains (losses) on cash flow hedges 1,013)  Recognition of initial interest rate			
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Net gains (losses) on cash flow nedges 1,013) Recognition of initial interest rate cap costs	802		

(48)

Other

hedges

relating to net gains (losses) on cash flow

 ${\tt comprehensive}$ 

income

(expense), net
of tax, that

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44

55

income for the period, net of tax 4,169 9,041		3,002	8,240
Basic and diluted earnings per unit (Euro) 0.03		0.04	0.09
CONSOLIDATED STATEMENT OF FINANCIAL POSITIONS 1000	31.12.2019	31.12.2018	
Non-current assets Investment properties	356,575	245,160	
Investment property under construction  Derivative financial instruments	2,367	9	
Other non-current assets Total non-current assets	359,069	245,765	
Current assets			
Trade and other receivables	1,794	2,229	
Prepayments	301	154	
Other current assets  Cash and cash equivalents	734 9,836	12,225	

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Total current assets



Total current assets 12,665 15,113

Paid in capital	138,064	93,673
Own units	-	(335)
Cash flow hedge reserve	(1,556)	(1,005)
Retained earnings	16,010	17,472
Total equity		109,805
Non-current liabilities		
Interest bearing loans and borrowings	205,718	140,401
Deferred tax liabilities	6,199	5,844
Derivative financial instruments	1,728	1,069
Other non-current liabilities	1,298	905
Total non-current liabilities		148,219
Current liabilities		
Interest bearing loans and borrowings	414	106
Trade and other payables	3,171	2,397
Income tax payable	8	-
Other current liabilities	680	351
Total current liabilities		2,854
Total liabilities		151,073
Total equity and liabilities	371,734	260,878

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#### www.baltichorizon.com

Baltic Horizon Fund is a registered contractual public closed-end real estate fund managed by Alternative Investment Fund Manager license holder Northern Horizon Capital AS.

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This announcement contains information that the Management Company is obliged to disclose pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the above distributors, at 15:20 EET on 14 February 2020.

