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Attachments:

- BalticHori-10002939291-en.pdf (http://oam.fi.ee/en/download?id=4155)
- BalticHori-10002939293-et.pdf (http://oam.fi.ee/en/download?id=4156)
- BalticHori-10002939294-et.pdf (http://oam.fi.ee/en/download?id=4157)

Currency

Title Baltic Horizon Fund Consolidated Un-Audited Results for Q3 2019

Gross Asset Value (GAV)

In Q3 2019, the GAV increased slightly from EUR 344.9 million to EUR 345.3 million compared to the end of Q2 2019. The increase is mainly related to the increase in investment property book value due to capital expenditures and the increase in cash as a result of the newly acquired Galerija Centrs's positive effect on the Fund's cash flows over the quarter.

Net Asset Value (NAV)

In Q3 2019, the Fund NAV increased from EUR 131.1 million to EUR 135.2 million compared to the end of Q2 2019. The Fund NAV was positively affected by the Fund's operational performance over the quarter and capital raising in the amount of EUR 4 million (net equity) through a private placement in July. However, this was offset by a EUR 2.6 million cash distribution to unitholders (EUR 0.026 per unit) and a negative cash flow hedge reserve movement during the quarter.

Net Rental Income and Net Profit

In Q3 2019, the Fund earned a net profit of EUR 3.1 million (EUR 2.2 million during Q3 2018). In Q3 2019, the Fund recorded a EUR 5.4 million net rental income (EUR 3.8 million in Q3 2018). Growth in net rental income and net profit was positively affected by new property acquisitions in 2019 (Duetto II office building and Galerija Centrs shopping centre).

Cash Distributions (dividends)

On 18 October 2019, the Fund declared a EUR $3.06\,\mathrm{million}$ quarterly cash distribution to investors, which represents a EUR $0.027\,\mathrm{distribution}$ per unit for the Q3 2019 results (EUR $2.62\,\mathrm{million}$ or EUR $0.026\,\mathrm{per}$ unit for Q2 2019).

Quarterly key figures



Euro '000			Q3 20:	18	Change	e (%)
	_					
Net rental income	5	5,412	:	3,840	•	40.9%
Operating profit	4	1,550	:	3,095		47.0%
Net financing costs	(1,	,339)		(774)	•	73.0%
Profit before tax	3	3,211	:	2,321	:	38.3%
Net profit for the period	3,059		:	2,195	:	39.4%
Weighted average number of units outstanding	100,461					
Earnings per unit (EUR)		0.03		0.03		-
	30.09.2019	31.1	.2.2018	Chang	ge (%)	
Investment property in use	336,488		245,160		37.3%	
Gross asset value (GAV)	345,327		260,878		32.4%	
Interest bearing loans	196,947		140,507		40.2%	
Total liabilities	210,098		151,073		39.1%	
Net asset value (NAV)	135,229		109,805			
Number of units outstanding	100,915,202	78,49	96,831(2)		28.6%	
Net asset value (NAV) per unit (EUR)	1.3400		1.3988		(4.2%)	
Loan-to-Value ratio (LTV)	58.5%		57.3%		-	

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Average effective interest rate



2.6%

2.4%

- 1. The number of units excludes 278,402 units purchased by the Fund and cancelled in October 2018 as part of the unit buy-back program.
- 2. The number of units excludes 255,969 units acquired by the Fund and cancelled in February 2019 as part of the unit buy-back program.

Investment properties PERFORMANCE in Q3 2019

During Q3 2019, the average actual occupancy of the portfolio was 97.3% (Q2 2019: 95.4%). When all rental guarantees are considered, the effective occupancy rate is 97.7% (Q2 2019: 96.7%). The average direct property yield during Q3 2019 was 6.7% (Q2 2019: 6.8%). The net initial yield for the whole portfolio for Q3 2019 was 6.5% (Q2 2019: 6.5%).

Overview of the Fund's investment properties as of 30.09.2019

Property name			NLA		initial yield(3)	rate for Q3 2019
Vilnius, Lithuania						
Duetto I	Office	16,020	8,498	7.7%	7.2%	98.7%
Duetto II	Office	17,900	8,673	7.1%	7.3%	100.0%(4)
Europa SC	Retail	40,403	16,856	6.7%	6.1%	95.6%
Domus Pro Retail Park	Retail	16,523	11,247	7.5%	7.1%	98.1%
Domus Pro Office	Office	7,530	4,831	8.7%	7.5%	100.0%
Meraki Land		1,700				-
Total Vilnius			50,105	7.2%	6.8%	97.9%
Riga, Latvia						
Upmalas Biroji BC	Office	25,220	10,458	6.9%	6.5%	100.0%



Vainodes I	Office	21,497	8,052	6.9%	6.9%	100.0%
LNK Centre	Office	16,830	7,453	6.4%	6.5%	100.0%
Sky SC	Retail	5,424	3,254	7.9%	7.4%	99.4%
Galerija Centrs	Retail			6.1%		95.9%
Total Riga		144,811	49,239	6.5%	6.4%	
Tallinn, Estonia						
Postimaja & CC Plaza	Retail	32,140	9,145	4.2%	4.5%	90.8%
Postimaja & CC Plaza	Leisure	14,980	8,664	9.0%	7.1%	100.0%
G4S Headquarters	Office	17,133	9,179	7.7%	7.0%	100.0%
Lincona	Office	17,513	10,871	8.0%	7.2%	99.4%
Pirita SC						
Total Tallinn		91,601	43,367		6.3%	97.0%
Total portfolio)	336,488	142,711	6.7%	6.5%	97.7%

- 1. Based on the latest valuation as at 30 June 2019 and subsequent capital expenditures.
- 2. Direct property yield (DPY) is calculated by dividing NOI by the acquisition value and subsequent capital expenditure of the property.
- 3. The net initial yield (NIY) is calculated by dividing NOI by the market value of the property.
- 4. Duetto II effective occupancy rate is 100% due to a rental guarantee.

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Euro '000 01.07.2019-30.09.2019 01.07.2018-30.09.2018 01.01.2019-30.09.2019 01.01.2018-30.09.2018



Service charge income 1,812	1,476	619	3,128	
Cost of rental activities (2,513)	(1,846)	(791)	(4,123)	
Net rental income 10,875		3,840		
Administrative expenses (2,009)	(879)	(748)	(2,405)	
Other operating income 48	17	3	23	
Valuation gains (losses) on investment properties 480	-	-	(2,439)	
Operating profit 9,394	4,550	3,095	8,763	
Financial income	1	2	4	
Financial expenses (1,981)	(1,340)	(776)	(3,316)	

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Net financing



Other comprehensive income that is or may be reclassified to profit or loss in subsequent periods Net gains (losses) on cash flow (305)205 (1,397)hedges (425)Recognition of initial interest rate cap costs (33)Income tax relating to net gains (losses) on cash flow 17 92 hedges (37)42 Other comprehensive income (expense), net of tax, that is or may be reclassified to profit or loss in subsequent periods (288)168 (1,305)(416)______ _____ Total comprehensive income for the period, net of 2,771 2,363 4,071 tax 6,039



Euro '000	30.09.2019	31.12.2018
Non-current assets		
Investment properties	336,488	245,160
Derivative financial instruments	33	9
Other non-current assets	96	596
Total non-current assets	336,617	245,765
Current assets		
Trade and other receivables	1,958	2,229
Prepayments	247	154
Other current assets	960	505
Cash and cash equivalents	5,545	12,225
Total current assets	8,710	15,113
Total assets	345,327	260,878
Equity		
Paid in capital	121,883	93,673
Own units	-	(335)
Cash flow hedge reserve	(2,310)	(1,005)
Retained earnings		17,472
Total equity	135,229	109,805
Non-current liabilities		

Interest bearing loans and borrowings 196,559 140,401



Deferred tax liabilities	5,809	5,844
Derivative financial instruments	2,491	1,069
Other non-current liabilities	1,248	905
	206,107	
Current liabilities		
Interest bearing loans and borrowings	388	106
Trade and other payables	2,890	2,397
Income tax payable	1	-
Other current liabilities		351
	3,991	2,854
	210,098	151,073
	345,327	

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Baltic Horizon Fund is a registered contractual public closed-end real estate fund managed by Alternative Investment Fund Manager license holder Northern Horizon Capital AS.

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