

Company AS PRFoods
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Title PRF: Unaudited consolidated turnover of AS PRFoods in June 2019

PRFoods' unaudited preliminary consolidated turnover amounted to EUR 6.78 million euros in June 2019. The turnover decreased by 0.33 million euros i.e. 4.6% compared to June 2018.

The turnover of the Group's pre-merger companies decreased by 0.38 million euros, therein a 0.31-million-euro campaign shifting to July. The turnover of the Group's UK companies decreased by 0.16 million euros and of Trio Trading Ab Oy increased by 0.21 million euros.

The decrease in turnover comes from smoked fish product group and raw fish and fillets' product group, turnover of which decreased by 0.42 million euros and 0.21 million euros, respectively. The turnover of other fish products increased by 0.19 million euros and other revenue increased by 0.11 million euros.

The share of raw fish and fillets' product group decreased by 1.0 percentage points and the share of smoked fish products decreased by 4.1 percentage points compared to June 2018. The share of other fish products in total turnover increased by 3.4 percentage points.

Turnover by product groups, mln EUR	06 2019	Share, %	06 2018	Share, %
Raw fish and fillets	2.96	43.70%	3.18	44.70%
Smoked products	2.78	41.03%	3.20	45.08%
Other fish products	1.03	15.26%	0.84	11.82%
Other revenue	0.00	0.01%	-0.11	-1.61%
Total	6.78	100.00%	7.10	100.00%



Compared to June 2018 the share of retail client group and wholesale decreased by 2.5 and 2.7 percentage points, respectively, whereas the share of HoReCa client group increased by 3.5 percentage points.

Turnover by client groups, mln EUR	06 2019	Share, %	06 2018	Share, %
Retail chains	2.69	39.71%	3.00	42.17%
Wholesale	2.34	34.48%	2.64	37.17%
HoReCa	1.64	24.19%	1.47	20.73%
Other revenue	0.11	1.62%	-0.01	-0.07%
Total	6.78	100.00%	7.10	100.00%

The three largest markets with an aggregated turnover of 6.32 million euros accounted for 93.3% of total sales in June 2019.

Turnover by countries, mln EUR	06 2019	Share, %	06 2018	Share, %
Finland	5.15	76.01%	5.15	72.43%
Great Britain	0.89	13.10%	1.00	14.02%
Estonia	0.28	4.18%	0.34	4.82%
Other countries	0.46	6.72%	0.62	8.73%
Total	6.78	100.00%	7.10	100.00%

France (turnover 2019 June: 0.10 million euros), Belgium (0.10 million euros), Greece (0.06 million euros) and Sweden (0.05 million euros) were the largest among other countries.

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