

Company AS TALLINNA SADAM  
 Type Company Release  
 Category Management interim statement or quaterly financial report  
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Attachments:

- ASTallinna-10002519171-en.pdf (<http://oam.fi.ee/en/download?id=3979>)
- ASTallinna-10002519173-et.pdf (<http://oam.fi.ee/en/download?id=3980>)

Currency

Title AS Tallinna Sadam 2019 Q2 passenger and cargo flows

In 2019 Q2, 5.3 million tonnes of cargo and 2.9 million passengers passed through the harbours of Tallinna Sadam. Compared to the same period of previous year, the cargo volume increased by 4.3% and the passenger volume by 0.1%. The number of ship calls grew by 3.7% to 2039 calls.

According to Valdo Kalm, Chairman of the Management Board of Tallinna Sadam, the increase in cargo volume in the second quarter was mostly affected by the growth of dry bulk, mainly due to the launch of new dry bulk cargo terminal by PK Terminal. "We managed to keep the liquid bulk volume at the same level as in the previous year, which is a remarkable achievement in the context of continuing strong competition," Kalm said.

The number of passengers increased in the second quarter mainly due to the Tallinn-Helsinki route. In the first half of the year, we were able to reduce the minus, which was caused by the disadvantages of many passenger ships staying off the line due to scheduled maintenance in the first quarter.

At the end of June, Eckerö Line vessel MS Finbo Cargo started operating on the Muuga-Vuosaari route, serving both trucks and passengers with vehicles. Also, Tallink started to serve passengers with vehicles with its vessel Wind Wind already operating on the route. The positive effects of these innovations will be reflected in the results starting from the third quarter.

Cargo volume by type of cargo and number of passengers by route in 2019 Q2 and 6 months is presented in the table below:

	Q2 2019	Q2 2018	change	6M 2019	6M 2018	change
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Cargo volume by type of cargo (th tonnes)	5 290	5 072	4,3%	10 009	10 091	-0,8%
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Liquid bulk	2 091	2 063	1,3%	4 045	4 281	-5,5%
Ro-ro	1 411	1 410	0,0%	2 685	2 729	-1,6%
Dry bulk	1 134	933	21,6%	1 957	1 784	9,7%
Containers	458	502	-8,7%	948	951	-0,3%
in TEUs	53 691	57 256	-6,2%	113 296	108 922	4,0%
General cargo	196	164	20,0%	374	346	8,2%
Non-marine	0	0	41,9%	1	0	134,0%

Number of passengers by routes (thousand)	2 907	2 903	0,1%	4 697	4 827	-2,7%
Tallinn-Helsinki	2 353	2 340	0,5%	3 968	4 026	-1,4%
Tallinn-Stockholm	265	275	-3,4%	416	491	-15,2%
Tallinn-St.Petersburg	25	29	-13,0%	28	31	-11,7%
Cruise (traditional)	241	244	-1,3%	241	244	-1,3%
Other	23	15	53,3%	43	34	26,8%

Number of vessel calls by vessel type	2 039	1 967	3,7%	3 671	3 676	-0,1%
Cargo vessels	483	432	11,8%	904	828	9,2%
Passenger vessels (incl. Ro-Pax)	1 430	1 398	2,3%	2 641	2 711	-2,6%
Cruise vessels (traditional)	126	137	-8,0%	126	137	-8,0%

More detailed statistics of passengers by nationality, gender and routes on monthly basis, can be viewed on the Port of Tallinn web page: <http://ts.ee/statistics>

Tallinna Sadam is one of the largest cargo- and passenger port complexes in the Baltic Sea region, which in 2018 serviced 10.6 million passengers and 20.6 million tons of cargo. In addition to passenger and freight services, Tallinna



Sadam group also operates in shipping business via its subsidiaries - OÜ TS Laevad provides ferry services between the Estonian mainland and the largest islands, and OÜ TS Shipping charters its multifunctional vessel Botnica for icebreaking and construction services in Estonia and offshore projects abroad. Tallinna Sadam group is also a shareholder of an associate AS Green Marine, which provides waste management services. Tallinna Sadam group's sales in 2018 totaled EUR 130.6 million, adjusted EBITDA EUR 74.4 million and net profit EUR 24.4 million.

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