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Company	AS PRFoods
Туре	Company Release
Category	Other corporate action
Disclosure time	16 Sep 2018 21:00:00 +0300

Currency

Title PRF: Unaudited consolidated turnover of AS PRFoods in August 2018

In August 2018 the unaudited consolidated sales revenue of PRFoods increased by +34.2% y-o-y, i.e. by +1.8 million euros due to acquisition of new companies, reaching the level of 7.0 million euros. Comparable sales revenue decreased by -1.5%, i.e. -0.1 million euros. Starting from July 2018 the comparable revenues include John Ross Jr and Coln Valley revenues.

Compared to pro forma sales revenue in August 2017 the sales revenue decreased in by -1.3 million euros, i.e. -15.9%. Pro forma sales revenue in August 2017 includes all group companies.

Revenue is divided by largest target markets in August as following: Finland 5.2 million euros, UK 1.0 million euros, Estonia 0.3 million euros, France 0.2 million euros, Latvia 0.1 million euros and Greece 0.1 million euros. Remaining revenue 0.1 million euros consists of export to various countries.

Starting from 2018, the Group is publishing sales revenue monthly by product groups. Detailed overview of sales revenue by customer groups and countries will be published in quarterly report.

	Consolidated				Pro Forma					
Revenues mln EUR		08'2017	change	change %	08'2018	08'2017	change	 change %		
Smoked products	3.0	3.0	0.03	+1.0%	3.0	3.0	0.0	+0.2%		
Other fish	0.8	0.6	0.1	+19.6%	0.8	0.8	0.0	-0.3%		
Raw fish and fillets	3.2	1.6	1.6	+100.2%	3.2	4.5	-1.2	-27.8%		

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Other +					,149.9%				
Total +	'	7.0	5.2	1.8	+34.2%	7.0	8.3	-1.3	-15.9%

The largest increase in August compared to previous year in revenue came from the raw fish and fillets products group, which increased by +1.6 million euros, i.e. +100.2%. The revenue from the smoked products group increased by +0.03 million euros, i.e. +1.0% and the revenue from the other fish product group increased by +0.1 million euros, i.e. +19.6%.

Indrek Kasela AS PRFoods Member of the Management Board Phone: +372 452 1470 investor@prfoods.ee www.prfoods.ee

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